



# Patrícia Pires

## ABOUT ME

Flexible, goal-oriented team player with a solution-oriented mindset. Constantly striving for personal and team growth, I actively seek new avenues for development. I possess a keen interest in data and its responsible and effective utilization.

Presently, I am actively pursuing opportunities for professional growth in the field of business intelligence. My previous experiences have naturally led me towards this domain, fueling my enthusiasm to explore it further.

DATA VISUALIZATION | BUSINESS INTELLIGENCE

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## Experience

### PMO / BI Analyst

Accenture | 2022 - Present | NL

- Provide financial analysis and management support to delivery teams, including assistance with resource allocation and cost projections.
- Assist sales leadership teams by developing Power BI dashboards using Salesforces datasets. These dashboards offer a comprehensive overview of the sales pipeline, primarily focused on improving predictability.

### Business Development Representative

Cadac Group | 2020 - 2022 | NL

- Developed Power BI dashboards to analyze client software usage patterns, aiming to enhance their financial viability and provide insights into their usage habits.
- Devised effective selling strategies tailored towards attracting potential engineering and architecture companies as target clients.
- Delivered education and training on key Autodesk technologies and products to ensure proficiency and expertise in utilizing them.

### Soft-skills Trainer

Board of European Students of Technology | 2018 - present

- Designing and delivering training sessions on soft skills such as Leadership, Project Management, Strategic Planning, Team Dynamics, Effective Meetings, Facilitation, etc.

## Education

### MSc Civil Engineering

University of Porto, PT | 2019

### Erasmus+ Traineeship

Chalmers University of Technology, SE | 2018

## Skills

- Data Visualization (Power BI)
- SQL Basics
- Python Basics
- Data visualization
- Business reporting
- Project management
- Sales analysis
- Fluent in Portuguese, English, and French